



Introduction

McLaughlin was founded in 1986 to provide commercial real estate services for high net worth individuals and corporate clients within eastern Massachusetts and southern New Hampshire market place.

Services designed for cash flow orientated deals and specific product type such as Office, Medical, Retail, Mixed-Use, R&D, Industrial, Mini-storage, Multifamily, NNN, Sale-lease back and Ground leases valued from \$1,000,000 to \$10,000,000.

We knowingly offer value added, pro-active commercial-investment real estate services, which take advantage of real estate cycles and market trends.

McLaughlin capitalizes on education, local based real estate knowledge, experience, contacts, sound analytic techniques, market data providers, cobroker community and aggressive pro-active marketing programs which maximize market opportunities and solve real estate problems.

Services include Brokerage (acquisition-disposition), Advisory-counseling, Development coordinator, Finance, Valuation, Work outs and REO with primary emphasis on Investment sales.

McLaughlin track record is very impressive and outshines most competitors. We have marketed, managed and financed in excess of five million square feet of commercial property located within eastern Massachusetts and southern New Hampshire. Aggregate volume exceeds 750 transactions with valuation in excess of \$300,000,000.

We further pride ourselves knowing clients benefit from an experienced, industry committed advisory team of CCIM's and CRE's which McLaughlin has earned affiliation.

McLaughlin is not a developer, owner or investor. We are a privately owned real estate service provider which is not burdened with obligation, responsibilities, or conflicts of outside ownership and or remote shareholders.

The "Bottom Line" is McLaughlin ensures clients the highest level of service and assists them in their goals of maximizing returns and minimizing capital risk.