



Principal Profile: John J. McLaughlin III

John McLaughlin, CCIM, CRE, founded McLaughlin Investments, Inc., in 1986 to provide commercial real estate services too high net worth individuals and or corporate investors; brokerage, consulting, finance, valuation and asset management services.

The company strategy is to service the needs of investors whom are acquiring, disposing and or financing commercial real estate assets valued within \$1,000,000 to \$10,000,000 price range, and located in eastern Massachusetts and southern New Hampshire.

McLaughlin qualifications are extensive with twenty five (25) plus years experience closing all product types such as; office, medical, retail, mixed use, industrial, R&D, mini storage, multifamily, NNN, raw and improved land, condominiums, land leases and sale lease backs. Also, include, IRS 1031 exchanges, REO assets, work outs, sealed bid sales, call for offers, build to suit, valuation, pre-post foreclosure due diligence, buyer brokerage, tenant rep and advisory-counseling assignments.

All totaling in excess of 750 transactions with aggregate volume exceeding \$300,000,000.

Education:

Bentley University	BS 1985
CCIM	1985-1993
Bentley University	Appraisal Process 1985
Northeastern	RE Development and Feasibility 1988
Harvard	Graduate School of Design – Real Estate Syndication 1989
Argyle	Executive Forum Real Estate Capital Markets 2007

Designations:

CCIM	Certified Commercial Investment Member 1993
CRE	The Counselors of Real Estate 2006

Licenses:

Massachusetts	Real Estate Salesman & Broker License 1982, 1985
New Hampshire	Real Estate Broker License 1985

Trustee:

OBSC, Westford	Olde Boston Square, 50,000sf Office/retail 1982-1986
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Director:

NERA	North East Association of Realtors 2008
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Specialty:

Investment Sales, Real Estate Finance